

## Flap and Quack Corn, Soy, and GMO-Free Waterfowl Feed (™?)

At Union Point Custom Feeds our mission is to provide farmers with unique solutions to the challenges of raising healthy animals in a sustainable manner. It's easy to get birds to eat their "ice cream," the grains and seeds. What's hard to provide in a practical form is a palatable protein they will eat eagerly. And protein is the fuel needed for laying eggs and growing birds, whether our birds are chickens, ducks, geese or guinea fowl.

Birds have an instinctive drive to seek out food that matches the birds' favorite shapes, sizes and colors. You've seen them attack a feed of mash or scratch grains. They shovel out their favorite bits and ignore the less favored powdery ingredients like fish meal and other protein meals. If our birds were wild, they'd be eating proteins in the form that Nature provides them, tidily wrapped up in the form of bugs or worms. Since they can't get all the protein they need in its natural state, we provide it for them. Seeing them throw a lot of the most important and costly ingredients on the ground is frustrating. Protein meals, vitamins and minerals and supplements like brewers' yeast and kelp just don't look like feed to birds, so they often end up left over in the bottom of the feeder. And that's the expensive part, too. What a waste of money. Powdery ingredients can be fed wet, but that's a solution with its own problems of mold and spoilage, and cleaning up after waterfowl is already a challenge.

One answer is to feed a complete feed pellet, our Union Point Custom Feeds Corn, Soy, and GMO-Free Layer pellets. They can be fed to ducks and geese as well as other poultry. That's a very practical solution for many flock raisers, one we often recommend for its simplicity, its value and its guarantee that the birds are getting all they need. We have built our feeds to meet this need for years. Birds like them, they are waste free, and the niacin level is ideal for waterfowl as well as chickens. It's a practical, nutritionally dense solution that has built our reputation and pleased owners and birds alike for years. But what if we want the advantages of both a pellet for its protein and the delicious, nutritious wild-grown seeds that the bird would choose if it could?

Another answer is to feed a combination product like our Flap and Quack Waterfowl Feed™, a combination of high protein pellets, grains and seeds with a light basting of high Omega 3 vegetable oil. This has the advantage of providing the fun and beauty of the whole grains and seeds (pleasing to both owner and bird) with the protein meal in a pellet form that ensures the birds will eat it and not waste it. Protein meals are just too expensive to end up on the ground. Birds can't be counted on to eat enough of them unless they are disguised in pellet form. We can have the best of both worlds with a pellet and whole seed combination. Flap and Quack™ is very similar to our popular Natural Environments™ poultry feed, with additional whole native seeds added to the Flap and Quack™ mix that are particularly attractive to waterfowl.

Northwest grown wheat, flax seed, triticale, green, yellow and maple peas, pumpkin seeds and sunflower seeds are all seeds a lucky bird might find foraging around a creek, pond or meadow in the Northwest. Flap and Quack™ also includes less common seeds found in riparian areas including maize, sloughgrass, sudan grass, milo, millet, sorghum, and even wild rice. The protein and fat levels are ideal for growing waterfowl, and can be easily adjusted to a lower maintenance level for older birds. Flap and Quack™ is a unique answer to the question of how to best feed our waterfowl a natural diet when they can't swim out across the pond and find it for themselves.